# Property Marketing **That Works**

In today's competitive real estate market, the key to success is differentiation - doing common things in an uncommon way. In fact, differentiation from the competition has become the cornerstone of outstanding real estate service.

Coldwell Banker<sup>®</sup> independent agents deliver exceptional marketing programs that produce results. Each step of this marketing plan is designed to help your home sell fast and for the desired price. From concept to completion, your home will be uniquely cared for and expertly marketed.



#### **Professional Photography**

36 professional photos perfect for print and online to make your property look its verv best



### Single-Property Website Professionally designed

property website that is viewable on all devices and easily shared via social media



**Property Tour** Professionally produced photo slideshow with narration



Property photo slideshow posted on the At Home in the Carolinas YouTube<sup>™</sup> channel



**Online Promotion** 



#### Property Brochures Beautiful, professionally

printed property brochures to showcase your home



Just Listed eFlyer "Just Listed" announcement eBlast sent to an exclusive list of personal and professional contacts

**Mobile Brochure** 

phones

Exclusive yard sign panel

with CB Mobile Brochure

home's unique details and

photos to consumer mobile

technology that delivers your



### Neighborhood Announcement

Stunning, oversized "Just Listed" postcards direct mailed to your neighborhood



#### **Targeted Online Advertising**

Geographic targeting technology markets your property directly to local buyers online and on social media



### Area REALTOR® Notification

Agents at all local real estate companies in your area will be notified that your home has come on the market



#### **Online Property Syndication**

Your home will be displayed on hundreds of websites. including the most-visited real estate websites in the world

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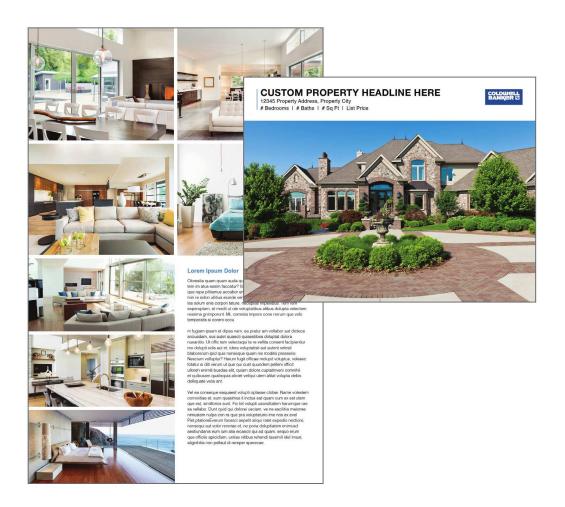
### **Professional Photography**

36 professional photos, perfect for print and online to make your property look its very best



#### **Property Brochures**

Buyers will be wowed by your home when they see it showcased in beautiful, professionally printed property brochures, a huge step above traditional flyers.



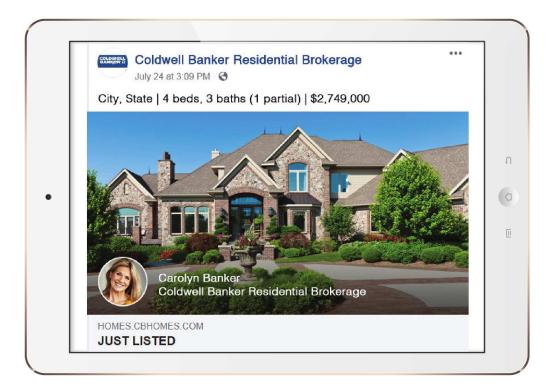
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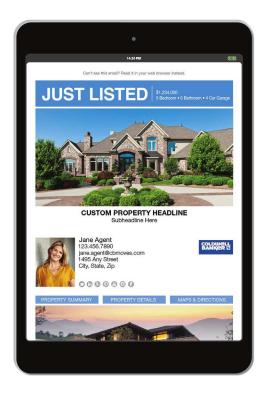
#### **Targeted Online Advertising**

Our marketing package helps make sure every potential buyer sees your home. We use geographic targeting technology to market your property directly to local buyers online and on social media.



### Just Listed eFlyer

"Just Listed" announcement eBlast sent to an exclusive list of personal and professional contacts



### **Online Promotion**

Property photo slideshow posted on the At Home in the Carolinas YouTube™ channel





#### **Neighborhood Announcement**

Our custom marketing gets your home noticed with stunning, oversized "Just Listed" postcards direct mailed to your neighborhood.



#### **Mobile Brochure**

Exclusive yard sign panel with CB Mobile Brochure technology that delivers your home's unique details and photos to consumer mobile phones



### **Property Tour**

Home buyers who view your home online will be able to see it in greater detail thanks to a professionally produced photo slideshow with narration



#### Area REALTOR® Notification

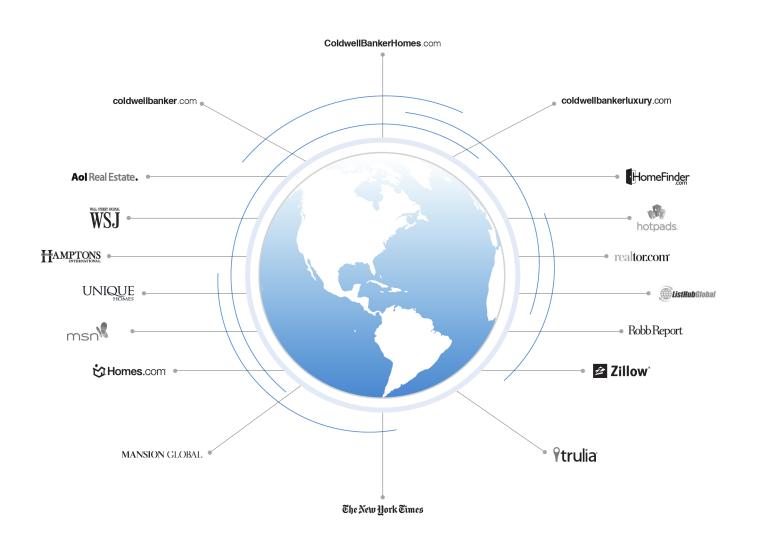
Agents at all of the top real estate companies in the area will be notified that your home has come on the market, so they can immediately alert their interested clients.



### **INTERNET MARKETING ADVANTAGE**

Your home will be shown on up to 700+ websites, including the most-visited real estate websites in the world, putting it in front of potential buyers everywhere. Our comprehensive internet marketing strategy includes displaying your home with a detailed description and multiple photos on the most-visited real estate websites.

#### Syndication to as Many as 700+ Partner Websites

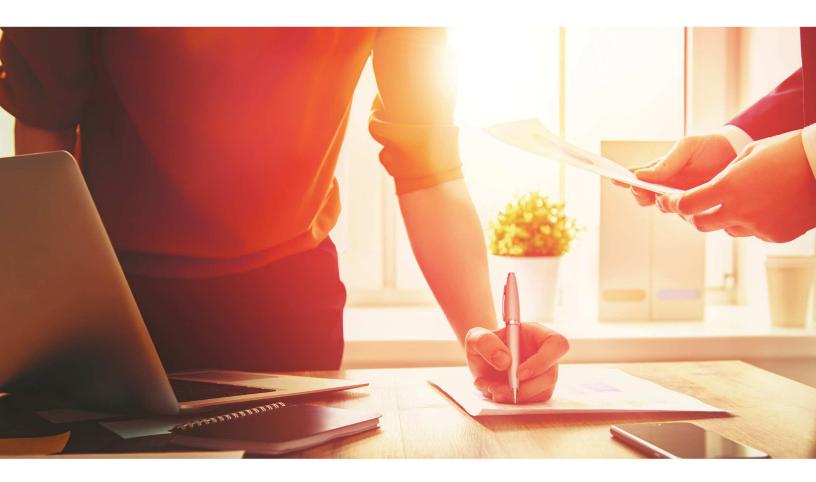


### **GETTING STARTED**

Your home and your home sale needs are one-of-a-kind. Using the unmatched resources of Coldwell Banker<sup>®</sup>, your agent will develop a custom plan to:

- Provide you with proven, powerful and personal service
- Enable you to obtain the best possible sales price and terms for your home
- Close the sale in a smooth, timely manner

We are committed to your complete satisfaction, and will represent your interests with the utmost care, honesty, integrity and discretion. Let's get started!



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(704) 364-3300 OFFICE PHONE

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Lena Suarez

Sales Associate NC#307810

- (704) 728-6036 DIRECT PHONE
- Iena.suarez@cbcarolinas.com EMAIL
- http://www.cltrealty.com WEBSITE
- 115 E Park Ave Ste E Charlotte, NC 28203 ADDRESS

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